## The County of Santa Cruz Integrated Community Health Center Commission MEETING AGENDA

May 1, 2024 @ 4:00pm - 5:00pm

**MEETING LOCATION:** In-Person — 150 Westridge, Suite 101, Watsonville, Ca 95076 and 1080 Emeline Ave., Bldg. D, Admin Conference Room, Santa Cruz, CA 95060 will connect through Microsoft Teams Meeting or call in (audio only) <u>+1 831-454-2222,191727602#</u> United States, Salinas Phone Conference ID: **191 727 602**#

ORAL COMMUNICATIONS - Any person may address the Commission during its Oral Communications period. Presentations must not exceed three (3) minutes in length, and individuals may speak only once during Oral Communications. All Oral Communications must be directed to an item not listed on today's Agenda and must be within the jurisdiction of the Commission. Commission members will not take actions or respond immediately to any Oral Communications presented but may choose to follow up at a later time, either individually, or on a subsequent Commission Agenda.

- 1. Welcome/Introductions
- 2. Oral Communications
- 3. April 3, 2024, Meeting Minutes Action Required
- 4. FY 24/25 Proposed Budget Action Required
- 5. Policy 130.01 Patient Complaints/Grievance Process Action Required
- 6. Policy 300.08 Referral Tracking Action Required
- 7. HRSA Operational Site Visit
- 8. Appoint at-Large Officer
- 9. Mental Health Protocols (for Maximus to present as requested)
- 10. Quality Management Update
- 11. Financial Update
- 12. CEO Update

Action Items from Previous Meetings: Action Item	Person(s) Responsible	Date Completed	Comments
Policy 300.05 – Patient F/U Upon Discharge - Is there some sort of prioritization. Would there be a set of patients who would be prioritized, what is the triaging mechanism?	Raquel	4/3/24	
Send out policy/protocol After ER Admissions and ER Visits.	Raquel	4/3/24	

Next meeting: Wednesday, June 5, 2024, 4:00pm - 5:00pm Meeting Location: In-Person - 150 Westridge, Suite 101, Watsonville, Ca 95076 and 1080 Emeline Ave., Bldg. D, Admin Conference Room, Santa Cruz, CA 95060. Commission will connect through Microsoft Teams Meeting or call in (audio only)  $\pm 1.831-454-2222,191727602\#$  United States, Salinas Phone Conference ID: **191 727 602**#

## The County of Santa Cruz Integrated Community Health Center Commission

Minute Taker: Mary Olivares

Minutes of the meeting held April 3, 2024

TELECOMMUNICATION MEETING: Microsoft Teams Meeting - or cali-in number +1 916-318-9542 -- PIN# 500021499#

Rahn Garcia	Member
Marco Martinez-Galarce	Member
Maximus Grisso	Member
Tammi Rose	Member
Michael Angulo	Member
Michelle Morton	Member
Monica Morales	County of Santa Cruz, Director HSA
Julian Wren	County of Santa Cruz, Admin Services Manager
Jennifer Phan	County of Santa Cruz, Health Services Manager
Mary Olivares	County of Santa Cruz, Admin Aide
Mosting Commenced at 4:22 nm and	

#### Meeting Commenced at 4:22 pm and concluded at 5:00 pm

Excused/Absent:

Excused: Christina Berberich Excused: Len Finocchio Excused: Dinah Phillips Excused: Gidget Martinez Excused: Amy Peeler

#### 1. Welcome/Introductions

#### 2. Oral Communications:

None

#### 3. March 6, 2024, Meeting Minutes - Action Required

Review of March 6, 2024, Meeting Minutes – Recommended for Approval. Marco moved to accept the minutes as presented. Tami second, and the rest of the members present were all in favor.

#### 4. Policy 700.01 - Medical Emergencies - Action Required

Jennifer presented Policy 700.01 – Medical Emergencies on behalf of Raquel. This item was originally presented at last month's meeting. Jennifer presented updates with track changes; Mary sent out to commissioners ahead of meeting the code blue protocols for each clinic. Jennifer reported that the references will be added to this policy. Tami made a motion to accept policy as updated and presented. Marco second, and the rest of the members present were all in favor.

#### 5. Sliding Fee Scale Change - Action Required

Julian presented the proposed changes to the sliding fee schedule. Julian reported there was a small change that will reduce what patients are charged, he then presented the changes. Marco made a motion to accept changes as updated and presented. Tami second, and the rest of the members present were all in favor.

#### 6. My Chart Presentation - Jessica McElveny

This item was tabled for next month's meeting.

#### 7. Mental Health Protocols (for Maximus to present as requested)

This item was tabled for next month's meeting.

#### 8. Quality Management Update

Jennifer reported on behalf of Raquel. She reported on HPHP Mobile Clinic, Street Medicine Outcomes. Jennifer reported that there were over 500 visits in 2023, 160 in Q4 alone (mostly low barrier Medication Assisted Treatment. There were 80 patients cured for Hep C since January 2023, 120 patients engaged in Hep C treatment, and they also treated opioid use disorders as a result of the street medicine outreach. Jennifer reported on HPHP's outbreak response for the 2024 Syphilis and Shigella outbreaks. She stated as of 4/3/24 Syphilis had 14 probable cases and 6 suspect cases and shigella had 49 confirmed cases. Jennifer reported HPHP is working with Public Health to deploy resources & supplies, ccoordinate follow up care, incentivize testing, labs, treatment, and

cross train staff in street medicine. She lastly reported the challenge has been balancing the clinic capacity with demand of new patients seen during street medicine. Jennifer reported other projects that HPHP is working on is collaborating with syringe service program (SSP) and Medication Assisted Treatment (MAT) access points. This occurs on Wednesdays 10am-2pm, focused on Coral Street, Santa Cruz Levee, and Harvey West. Since 8/30/23, 700 encounters, including 303 new encounters. It was reported that 385 units of Narcan have been distributed in this collaboration and this has contributed to a UCLA study for low barrier to MAT services at SSP. System data shows 22,792 unique individuals received harm reduction services from 27 grantees, and 7,963 new patients had started Medication for Opioid Disorder (MOUD).

9. Financial Update

Julian reported at next month's commission meeting he will be bringing the 24/25 budget for approval. Julian also reported that there have been multiple payment delays, but everything had been rectified and they have started receiving payments. Julian also reported they are working on increasing access to care. They are looking at all providers' schedules to decrease no shows by scheduling video calls or tele-health visits. Julian also reported his staff is working on increasing reimbursement ratio by having staff working on denials, working on specific work queues, and reorganizing staff. Julian reported their goal is to get to an average of 53 Days in Accounts Receivable by Feb 29, 2025, they are currently at 57.5 days. Julian lastly reported on visit numbers for each individual clinic, in which at all clinics the number of visits is increasing.

#### 10. CEO/COVID 19 update

Julian reported on behalf of Amy he reported there was an audit completed for Dientes, there were 21 compliance areas and there was one marker that was not met at that time of the audit but now has been rectified. Jennifer also reported on behalf of Amy and stated that Dr McEntee new Medical Director will be starting on April 9, and we want to thank Dr. Hansen for all her help as the Interim Medical Director. Jennifer also reported that Dr. Mathew has stepped in as the Interim Medical Director at the Emeline Clinic.

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☐ Minutes approved		/_/
——————————————————————————————————————	(Signature of Board Chair or Co-Chair)	(Date)

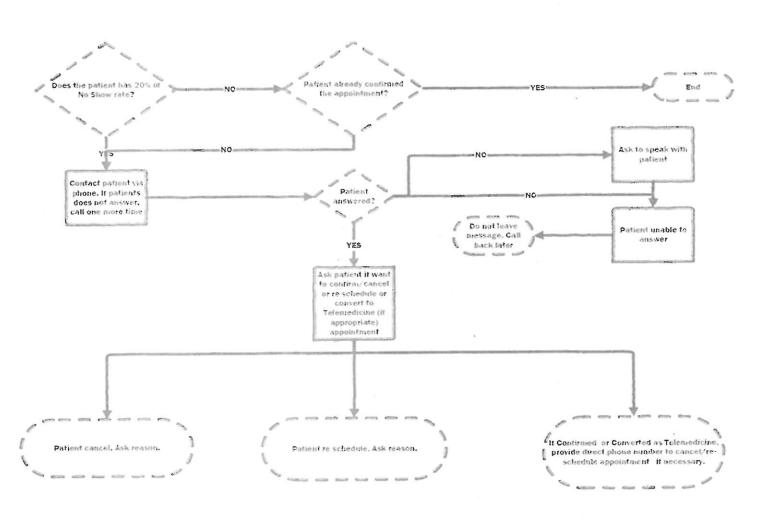
# Questions? Thank You



### Peer Review and Risk Management Committee

- Mortality Data: 13 reviewed; 5 had a Substance Use
   Disorder; 4 were fentanyl overdoses
- Supervision of NP/PA tiered system.
- Quarterly Quality Improvement Reports for clinician.
- In basket management

Quality of Care Measures	Your Practice	Plan Benchmark	Plan Goal	Percentile Group	Eligible for Measure	Possible Points	Practice Points
BMI Assessment: Children & Adolescents	Your Practice					- A Securitary	-
Members eligible	1,510						
Members screened	1,411						
Rate (%)	93,44%	79.68%	88.31%	≥90th percentile	Yes	4.22	4.22
Breast Cancer Screening	Your Practice						
Members eligible	789						
Members screened	439						
Rate (%)	55.64%	50.95%	61.27%	Between 50th and 75th	Yes	4.22	2.11
Cervical Cancer Screening	Your Practice						
Members eligible	2,709						
Members screened	1,581						
Rate (%)	58.36%	57.64%	66.88%	Between 50th and 75th	Yes	4.22	2.11
Child and Adolescent Well-Care Visits	Your Practice						
Members eligible	2,541						
Members with a visit	1,377						
Rate (%)	54.19%	48.93%	62.7%	Between 50th and 75th	Yes	4.22	2.11
Diabetic HbA1c Poor Control >9.0% ]	Your Practice						
Members eligible	1,019						
Members in poor control	284						
Rate (%)	27.87%	39.9%	30.9%	≥90th percentile	Yes	4 22	4.22
Immunizations: Adolescents	Your Practice						
Members eligible	150						
Members immunized	91						
Rate (%)	60.67%	35.04%	48.42%	≥90th percentile	Yes	4.22	4.22
Immunizations: Children (Combo 10)	Your Practice						
Members eligible	56						
Members immunized	33						
Rate (%)	58.93%	34.79 %	49.76%	≥90th percentile	Yes	4.22	4.22
Screening for Depression and Follow-Up Plan	Your Practice						
Members eligible	3,642						
Members screened	2,376			2			
Rate (%)	65.24%	796	1796	≥90th percentile	Yes	4.22	4.22
Well-Child Visits in the First 15 Months	Your Practice						
Members eligible	47						
Members with visits	33						
Rate (%)	70.21%	55.72%	67.56%	≥90th percentile	Yes	4.22	4.22



NO SHOW Workflow Draft v1 04152024 WHC

### **Quality Management Committee**

- Quarterly Quality Improvement Presentation— Watsonville Health Center: No shows
- Revenue Cycle and Increase Access to Care Workplan
- CCAH CBI (\$1,882,729.11 incentive payment)
- Ryan White Committee Update



Health Centers Division

## **Quality Management Report**

May 2024







Health Centers Division

## Proposed 24-25 Budget

May 1, 2024

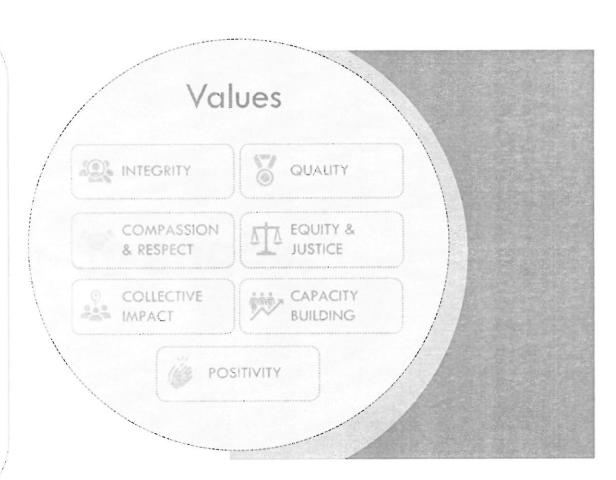


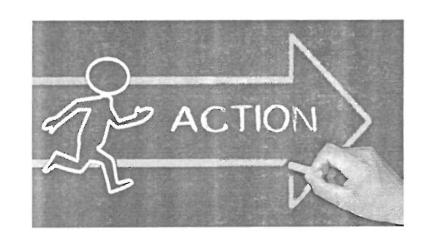
#### Vision

Santa Cruz County is a healthy, safe and thriving community for everyone.



To promote and ensure a healthy community and environment by providing education, outreach and comprehensive health services in an inclusive and accessible manner.

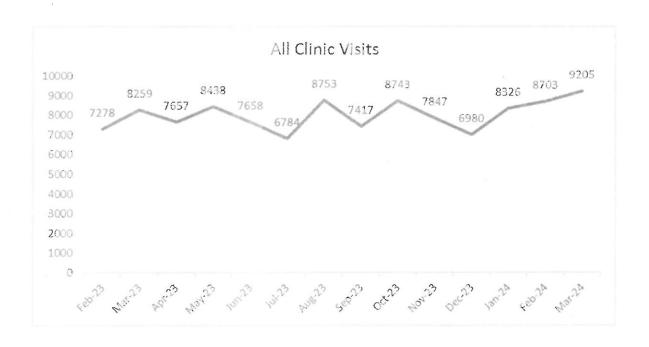




Approve Proposed Budget for FY 2024-2025

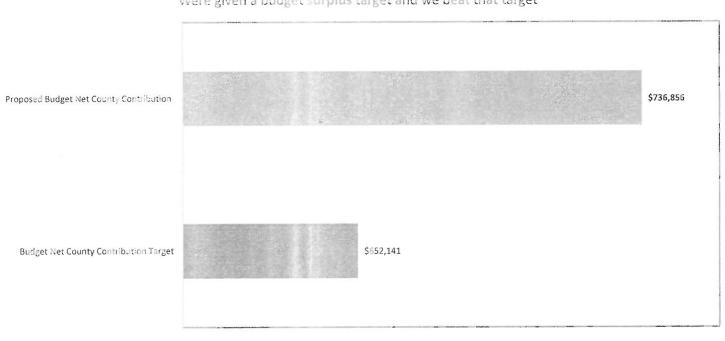
## We still have a budget deficit, but things are looking up.

Division	HEALTH CENTERS T		
GLKey	(Multiple Items)		
Row Labels	Adopted Budget	Division EA's 4.8.24 Updated	Division EA Difference 2.12.24 to 4.8.24
+ REVENUE		(49,477,307)	The Art of
EXPENDITURE	57,102,155	54,331,462	(10,597,130)
<b>⊕50-SALARIES AND EMPLOYEE BENEF</b>	35,325,814	31,209,114	148,732
<b>⊞ 60-SERVICES AND SUPPLIES</b>	7,677,936	9,217,441	(464,259)
<b>⊕70-OTHER CHARGES</b>	48,404	4,508,292	0
<b>⊞80-FIXED ASSETS</b>	734,388	630,393	0
<b>⊕90-OTHER FINANCING USES</b>	97,875	0	0
<b>⊕95-INTRAFUND TRANSFERS</b>	13,217,738	8,766,222	(10,281,603)
Grand Total	(1,967,843)	4,854,155	(6,821,998)



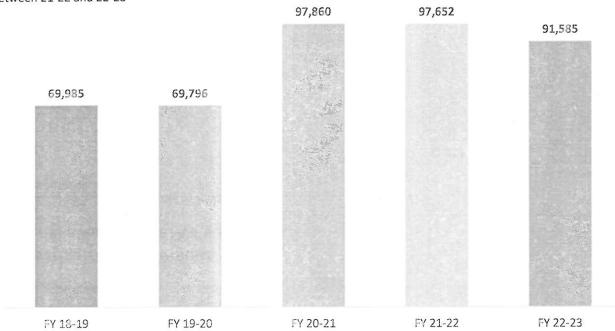
Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
7278	8259	7657	8438	7658	6784	8753	7417	8743	7847	6980	8326	8703	9205

#### Were given a budget surplus target and we beat that target



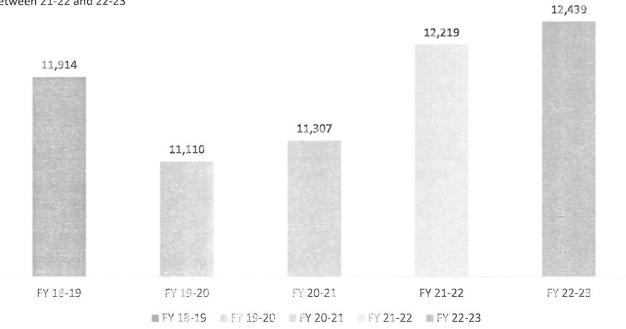
## Comparison of total clinic visits over the last five fiscal years

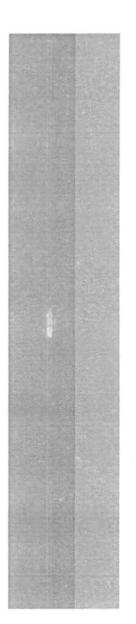
There was 6% decrease in total visits between 21-22 and 22-23



## Comparison of total unique patients over the last five years

There was 1.8% increase in unique patients between 21-22 and 22-23





## **Revenue Assumptions**

- · 232 workdays
- 13.5 encounters per day
- \$365 Average FQHC reimbursement rate
- Revenue from 1 FTE Acupuncture Manager and 2 FTE for additional acupuncturists
- Discount revenue by 15% for each individual Health Center for vacancies
- Discount revenue by 13% for each IBH unit for vacancies
- Included Ortho contractor hours

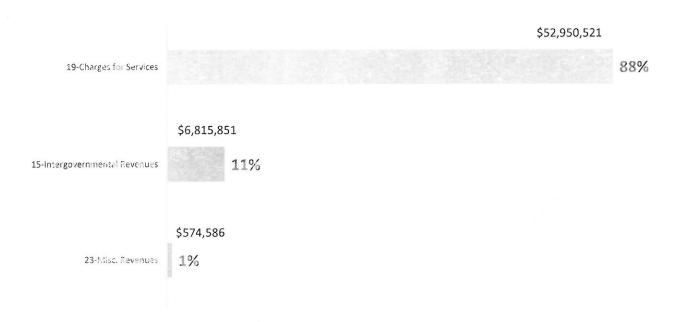




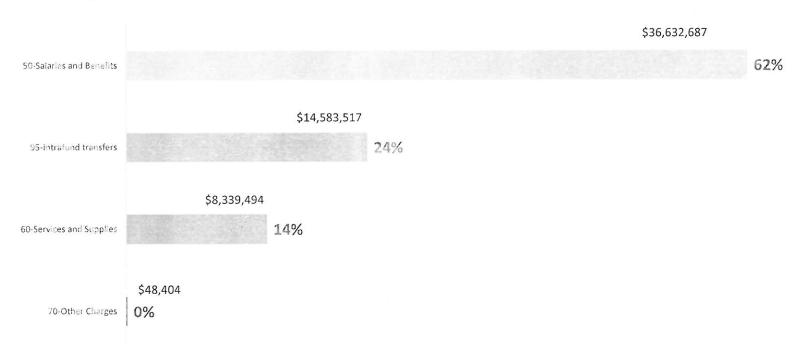
## **Revenue Assumptions**

- Factored in an average 51 visits per month for Street Medicine
- Recently filled 2 Full Time Clinician Positions
- Recently filled 1 Full Time Psychologist
- Recently filled a Medical Director vacancy

## Charges for services are most of our revenues



## Salaries and Benefits make up most of our expenses



#### Health Center Salaries and Benefits Details

EXPENDITURE	FY 2023-24 Adopted	FY 2024-25 Proposed	Percent Change
50-SALARIES AND EMPLOYEE BENEFITS	35,325,814	36,632,687	3.7%
51000-REGULAR PAY-PERMANENT	21,758,837	21,875,425	-0.5%
51005-OVERTIME PAY-PERMANENT	274,500	274,500	0.0%
51010-REGULAR PAY-EXTRA HELP	661,000	661,000	0.0%
51040-DIFFERENTIAL PAY	499,496	657,550	31.6%
52010-OASDI-SOCIAL SECURITY	1,662,611	1,714,802	3.1%
52015-PERS	5,893,938	6,228,675	5.7%
53010-EMPLOYEE INSURANCE & BENEFITS	4,154,920	4,797,540	15.5%
53015-UNEMPLOYMENT INSURANCE	45,586	28,121	-38.3%
54010-WORKERS COMPENSATION INSURANCE	374,926	395,074	5.4%
55021-OTHER BENEFITS MISC	0	0	0%
SALARIES AND EMPLOYEE BENEFITS TOTAL	35,325,814	36,632,687	3.7%

## Budget Changes FY 23-24 and 24-25

	FY 23-24 Adopted Budget	FY 24-25 Proposed Budget	Percent Change	
EXPENDITURES	56,833,410	59,604,102	4.9%	
50-SALARIES AND EMPLOYEE BENEF	35,325,814	36,632,687	3.7%	
60-SERVICES AND SUPPLIES	7,409,191	8,339,494	12.6%	The costs of our supplies and services have all increased
70-OTHER CHARGES	4,508,292	48,404	-98.9%	
80-FIXED ASSETS	734,388	0	-100.0%	These funds are grant funds for HVAC upgrade
95-INTRAFUND TRANSFERS	8,757,850	14,583,517	66.5%	Auditor made administrative decision to budget funds into Intrafund Transfers
90-OTHER FINANCING USES	97,875	0	-100.0%	These funds were spent on outreach vehicle replacement and adds
REVENUES	-58,801,253	-60,340,958	2.6%	
15-INTERGOVERNMENTAL REVENUES	-7,638,506	-6,815,851	-10.8%	Some grants have ended and some were rebudgeted into Misc. Revenues
19-CHARGES FOR SERVICES	-50,905,161	-52,950,521	4.0%	
23-MISC. REVENUES	-257,586	-574,586	123.1%	
NET COUNTY COST (GENERAL FUND)	-1,967,843	<b>-736,</b> 856		

## **Staffing Changes**

	FTE# 23-24	FTE# 24-25	Change From FY 23-24
TOTAL POSITIONS	220.3	224.05	3.75
*ADDED MID-YEAR	0.00	3.00	
*Proposed Position Add	0.00	0.75	

- 1) Bringing 2 Clinic Nurses back to Full Time Positions (+.75)
- 2) Converted 2 Clinic Nurses and 1 Medical Assistant limited term positions to Permanent Positions (+3.0) = \$0

### Supplemental and Mid-year Budget Changes

- Delete 1.0 Limited Term Medical Assistant (-\$89,706)
- Fund 1.0 FTE Medical Assistant and use above to offset cost (+\$89,706)
- Unfund 1.0 FTE Medical Assistant positions and reclass (+\$0)
- Fund 1.0 FTE Public Health Nurse and offset with revenue (+\$0)
- Increasing 2 Clinic Nurses back to Full Time Positions (+.75) = (+\$0)
- Converting 2 CN and 1 MA from limited term to full time = (\$+0)

## Summary Slide placeholder

- 3.75 FTEs were added
- There was a 3.5% increase in salary and benefit costs
- Slight increase in unique patient seen between FY 22 and FY 23
- Total visits decreased between FY 22 and FY 23
- We met our County Budget contribution target for proposed budget FY 24-25
- There will be a 12.6% in services and supply costs
- There will be a decrease in grant revenue for 24-25

## Questions?

Thank You





SUBJECT:

Referral Tracking

**POLICY NO.:** 

300.08

SERIES:

Services

APPROVED BY:

300

Patient Care and Treatment

Amy Peeler, Chief of Clinic

**EFFECTIVE DATE:** 

February 2017

**REVISED:** 

March 2020

May 1<sup>st</sup>-2024



COUNTY OF SANTA CRUZ

HEALTH SERVICES AGENCY

**Health Center Services** 

#### **GENERAL STATEMENT:**

This policy is to promote continuity of patient care and standardize the process for initiating, arranging, following up, establishing reasonable time frames, and documenting patient referrals. The Health Services Agency Clinic Services Division strives to facilitate timely referral appointments for our patients with appropriate specialists. Those referral orders are tracked through to receiving the consult notes/results, providing that information to providers, and importing the results into the Epic electronic health record (EHR). The Health Centers Division will maintain a referral process in accordance with industry standards to assure quality of care for our patients.

#### **POLICY STATEMENT:**

Our policy is to maintain a highly reliable, closed-loop referral tracking system to ensure appropriate care for our patients with a focus on reducing missed and delayed diagnoses. We strive to refer patients for services deemed important to ensure accurate diagnosis and treatment as well as for services indicated by practice guidelines. We aim to coordinate the care of our patients with shared care partners in ways that facilitate prompt and reliable exchange of information, assist patients with navigating the healthcare system, and track all referrals through to provider acknowledgement, cancellation, or patient no-show (and unable to reschedule).

It is the policy of the County of Santa Cruz Health Services Agency to assign Medical Care Service Workers a specific list of referrals that are generally more complex due to the urgency, limited availability, processing, and prior authorization requirements.

It is the policy of the County of Santa Cruz Health Services Agency to assign Medical Assistants a specific list of referrals that do not require prior authorization, are largely available and easy to schedule, or are services provided within our own health centers.

It is the policy of the County of Santa Cruz Health Services Agency to assign Registered Nurses a specific list of referrals that require specific medical knowledge or training to coordinate.

#### **DEFINITIONS:**

Outgoing Referrals: Sare defined as services that are initiated and ordered by a licensed healthcare provider to be completed by the patient at a facility outside of the primary care clinic they attend. This includes diagnostic studies, pregnancy related services, dental care, consults

## Referral Tracking 300.08



with specialists and any other services the primary care physician (PCP) considers necessary for the health and well-being of the patient. For the purpose of this policy, the referral procedures are for medical and behavioral screening, diagnostic or treatment referrals and not for other recommended services (e.g., Alcoholics Anonymous (AA), Women, Infants & Children (WIC)).

Internal Referrals: Are defined as services that are initiated and ordered by a licensed healthcare provider to be completed by the patient within the primary care clinic they attend. Included but not limited to; Orthopedics, Integrated Behavioral Health, Acupuncture, and Retinal Photography.

**Staff:** A general term referring to Nurses (RNs), Medical Assistants (MA) or Referral Center (RC) Staff who are processing referrals.

**Referral Center:** A general term referring to the Medical Care Service Workers assigned to the Referral Center (RC).

**Medical Assistant:** A medical assistant (MA) is a certified person who provides administrative, clerical, and technical support in health centers. The practice of MAs is under the authority of the Medical Board of California. Specific guidelines allow a registered nurse (RN) to clinically supervise the medical assistant.

Emergency Referrals: Referrals that must be processed (described below) within 24 hours, ideally before the patient has left the clinic. Emergency referrals require coordination between the MA and the Referral Center.

**Urgent Referrals:** Referrals that must be processed within 24 to 72 hours. Staff must call the servicing provider to confirm referral was received and advise specialist of referral status.

Routine Referrals: Referrals that must be processed (described below) within 10 business days. All patients with routine referrals must be scheduled within 60 days of the referral order date. Staff must notify the provider if unable to schedule a patient within the 60 day-timeframe. Routine referrals should be closed within 120 days:

Processed Referral: a referral that includes the following

- 1. Prior authorization documented, if required; and
- 2. Information faxed to specialist/servicing provider; and
- 3. Referral status updated to appropriate status

**No-Show:** patient does not call or reschedule appointment and does not show up for appointment with the specialist/servicing provider.

**Patient Declined:** having been informed of the risks, benefits and alternatives, the patient declines the referral exercising their freedom to decide.

## **SUBJECT:**Referral Tracking

**POLICY NO.:** 

300.08



**Auto-Expired:** Referrals that have been automatically closed by the Epic EHR because the patient did not schedule, attend or follow up. Auto-Expired referrals are considered unsuccessful.

Patient Follow Up: Completed by alerting the patient to or asking the patient on the phone or in person if they have scheduled, or completed the specialty referral and documenting outcome in the referral order in EPIC. These are to be completed by Front Desk, Medical Assistants, Medical Care Service Workers and Registered Nurses per the published protocol any time they are interacting with a patient. Referral center will provide a A-minimum of one phone call when the referral has been processed, a 120 day expiration automated reminder, and a 60 day expiration letter two attempts and a 90 day automated expiration notification for diagnostic and treatment referrals. The Medical Assistant will provide a A minimum of one phone 1 attempt and a 60 day expiration letter 90 day automated expiration notification will be provided for screening referrals.

#### PROTOCOLS:

Referral Processing

#### **QUALITY ASSURANCE**

The Referral Center Program Coordinator and Health Services Manager are responsible to monitor the quality and efficacy of the referral processing protocol, including but not limited to the following tasks:

- 1. Monitor Outgoing Referral Workqueue for Referrals approaching the processing deadline.
- Perform monthly audits on referral processing and closing for accuracy and timely processing.
- 3. Tracking and Status Reports
  - a. On a quarterly basis, the Program Coordinator will meet with the Health Services Manager to review the Quarterly Created and Closed Reports.
  - b. If indicated, a report will be provided to the staff with all any or all of the following:
    - i. Referrals not processed within 10 business days: the required deadline.
    - ii. Referrals closed with incorrect status, appt dates etc.
  - c. If necessary, the Program Manager the staff will report back to Health Services Manager (HSM) with explanations of why any of the categories of referrals exceeded acceptable timeframes as outlined in this policy and procedure.